

Marine Fuels and Lubricant Trader Trainee

Start date August 12th 2024 – Valencia, Spain

Based out of Valencia (Spain) we are looking for a Marine Fuels and Lubricant Trader Trainee.

Stem Fuels is a trading/distribution house dedicated to supply ship owners with marine fuels and lubricants. Our customers are our first priority and our team strive to be available for them anytime needed.

As a Trader Trainee in our company, it's important that you find our industry interesting and that you are willing to learn and be committed to the work. We will make sure to take you through a carefully planned program so you over time will learn all parts of our marine fuels and lubricant trading/distribution business.

Your responsibilities:

- Develop new business and find prospects within marine fuels and/or lubricants.
- On daily basis be in touch with prospects and customers.
- Prepare quotations and any other relevant documents which might be needed.
- Be in contact with operations on supply and closely coordinate all supplies.
- Look for new business development opportunities.

Requirements:

- You are looking to pursue a career within sales, marketing and/or business development.
- You are a social profile, enjoy speaking and communicate with many different stakeholders worldwide.
- You are fluent in English and preferable in another language.
- You hold good analytical skills.
- You are able to work in a dynamic environment and dedicated to being there for the team and our customers, even outside normal working hours.
- Detail-oriented and disciplined within the commercial area.

Benefits:

- We offer a trainee contract depending on your profile, qualifications, and learning abilities. (40 hours/week) with a trainee compensation.
- A dedicated mentor and direct connections to our commercial area and sales.
- Colleagues and a team who share the same values as you.

We are looking for the right candidate to start beginning of August 2024.

Please send your CV and resume soonest to career@stemfuels.com